

### TAILORING SUGAR BEET FOR EFFICIENCY BOOST

APRIL 2-4 2017

## Efficiency gain in sugar supply chain

- SESVANDERHAVE
- Challenges in beet sugar industry, EU post quotum 1/10/17.
- Business case





## Who is SESVANDERHAVE?

- SESVanderHave is part of the Florimond Desprez group and the 2<sup>nd</sup> biggest sugar beet seed producer in the world.
- Our focus is exclusively on producing sugar beet seed, which makes us unique in the world.
- We handle every step in the process, from the research and breeding activities untill the commercialisation of our famous blue seeds.
- Strong focus on R&D, 1 out of 3 of our more than 600 employees worldwide work in R&D.



### SESVANDERHAVE, an international company



#### SV Processing sites

SESVanderHave local agents SESVanderHave sales in progress or through affiliated partners





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### Improved competitiveness for European beet sugar

### **EFFICIENCY GAIN**





### **PRODUCTIVITY GAIN**



Over 25 years: productivity x 2



### What contributed to this increasing competivity?



Many steps have been taken! What's next ? Long term developments (I) (EU-28): Sugar manufacturing costs 175 Average yearly +2.2% p.a. inflation: 150 70 Efficiency ÷ 125 gains Average yearly +0.1% p.a. 200 cost increase: CAGR: 0.68% CAGR: -3.09% CAGR: 0.89° -00210200310-00810200510000610 Source: Inflation acc. "Eurostat" and costs acc. SURVEY ON MANUFACTURING EXPENSES acc. PWC reports



## Main challenges for the next decade?

#### FURTHER INCREASE COMPETITIVENESS AGAINST SUGAR CANE AND OTHER CROPS

- Increasing sugar yield per ha
- Limit effects biotic and abiotic stress factors
- Reduce production costs on farmland and processing costs.
- Transport costs represent >13% of total beet production costs.
- How to reduce transport cost?

#### **ENVIRONMENT**

- more sustainable sugar production
- reduce CO2 footprint
- re-use of by-products
- tracibility beet/sugar througout the supply chain



#### ALTERNATIVE USE OF SUGAR BEET

- Pulp; additive in paint industy
- Pulp; Omega3
- Avantium; PEF bottle
- Biomas
- Protein



### **Cost reduction on beet transport?**



### **CASE: Reduce moisture content in sugar beet?**

- Sugar beet = 77% water, 16-20% sugar,
  3-5 % fibers and minerals
- Reduce moisture content with 30%
- EU sugar industry processes
  120 MIO MT beet.
- Estimated EU transport cost: 600 MIO euro
- -25% reduction = 150 MIO euro reduction
- 68 MIO kg CO<sup>2</sup> emission

- Triggering mechanism close to the harvest
- Should not have negative side effects on growing and beet processing
- Non GMO solution

### REQUIREMENTS

# HOW TO DELIVER?

ACT

- Plant goes from vegative stage, into generative stage
- Understand 'dehydration' path way
- Leverage information on genes across other crops
- Find the right genes involved > activate evaporation

### How can we realise this?

#### TRIGGERING MECHANISM

- Cold
  - Day length
    - Sugar content
  - Wounding response after cutting of leaves
- Applying chemicals: switch on/ switch off

#### CONSEQUENCE

- Plant wilting
- De-hydration
- Senescence
- Loose water

- 30%

How can gene editing help us supporting our business case?