



- **Founded in 2005**
- Series A €4,1M (2013)
 - **Non random candidate discovery platform**
 - **BIOSTIMULANTS and BIOPESTICIDES pipeline**
 - **From lab to field capabilities**
 - **Consistent yield improvement**
 - **Clear commercialization strategy**
- **Raising Series B €10M**
 - Commercial launch by 2018





- Non Random Platform
- Proprietary technology
- **Unique biological source**
- **Products based on exudates** (no living cells)





PLATFORM SUPPORTS BROAD PIPELINE







NEW GENERATION OF BIOLOGICALS

- Not impact on soil bacteria
- Multiple crop target, flexible application, low application rate
- **Blending with existing products possible**
- Reproducible, scalable, long shelf life
- **Broad BIOSTIMULANTS and BIOPESTICIDES pipeline**





	IBC1	IBC2	IBB1
Technical Development	✓	✓	Ongoing
IP protection	✓	✓	✓
Regulatory Planning & Execution	✓	✓	✓
Product Development	✓ *	✓ *	Ongoing
Economic Analysis	✓	✓	Ongoing
Commercial Partners & Alliances	✓	✓	✓
Expected launch date	2018-2019	2018-2019	2019-2020

* Formulation ongoing (2017)



END USER VALUE

	Crop Value (\$/Ha)	Yield Increase	Incremental Value Creation (\$/Ha)
Maize	\$975.00	8%	\$78.00
Rice	\$1,087.50	3%	\$32.63
Tomato	\$7,200.00	20%	\$1,440.00





Commercial Strategic Alliances

- US: License agreement with leading product development and commercial partner
- Argentina: License agreement with a wellpositioned seed company
- **India:** JV with a local partner
- **Europe:** Strategic partnerships to support production and distribution





MEETS GLOBAL AGRICULTURE CHALLENGES

